

# Wyoming Sets Historic Record for Fastest Medicaid Benefit Management System Implementation

*\*\* Updated as of January 12, 2022 – scroll to the bottom of the article to view the update \*\**

**McLean, VA – December 15, 2021** – CNSI, a leading Medicaid Enterprise Systems (MES) provider, today announced the completion of a more efficient, modern Medicaid Benefit Management System (BMS) for the Wyoming Department of Health that will help reduce the administrative burden on medical providers and lower costs for the state.

This system replaced Wyoming's legacy Medicaid Management Information System (MMIS) that had been in place since 1993 and was used as the financial and accounting system for paying medical provider claims.

In the 51 years since the first MMIS was implemented nationally, the Wyoming project represents the only state system of this kind to be successfully implemented within 19 months of project initiation. Most projects of this type have been completed in 36 months, with many extending even longer.

The Department of Health directly administers Wyoming Medicaid and Kid Care CHIP, the state's children health insurance program, providing health and long-term care coverage to low-income children, parents, seniors and people with disabilities.

"We needed to replace this outdated technology, which was inefficient to modify and had high maintenance and operation costs," said Teri Green, state Medicaid agent and Healthcare

Financing Division senior administrator with the Wyoming Department of Health. "We are pleased to have met our goal of implementing a new solution quickly with very little disruption to our providers and appreciate the dedication of the state staff working on this project with CNSI."

Under the new system, ongoing programs and federal and state legislative changes in healthcare policy will be delivered more effectively (time) and efficiently (cost) to Wyoming residents than what was possible previously. Wyoming providers can also now enter claims for payment processing in real-time, allowing an opportunity for errors to be corrected immediately.

The state awarded the modernization contract to CNSI in 2020. CNSI's modular health care platform is regarded as the most advanced Medicaid platform in the market, supporting Medicaid modernization efforts across seven states. Work on the \$123.2 million eleven-year contract began in March 2020, and the new system launched Oct. 25, 2021.

"The Wyoming project represents accomplishments of historic proportions within the state government healthcare industry," said Todd Stottlemeyer, CEO, CNSI. "Working closely with the Department of Health staff, other technology vendors, providers and associations, CNSI and the Wyoming Department of Health were able to be the first with the lowest 'time to market' solution without compromising outcomes and quality."

In addition to the technology system, CNSI is providing Wyoming with fiscal agent business operations services, claims processing, provider call center, technical support, infrastructure, and hosting environment.

**\*\*UPDATED: See the full Wyoming project story [here](#)\*\***

## About CNSI

CNSI delivers a broad range of health information technology enterprise solutions and customizable products to a diverse base of state and federal agencies in the United States. We align, build, and manage innovative, high-quality, cost-effective solutions that help clients achieve their mission, enhance business performance, reduce costs, and improve the health of individuals and communities. Headquartered in the United States with a major technology center in Chennai, India, CNSI employs a world-class team of technologists, program managers, and subject matter experts, with large scale mission-critical information technology implementation experience.

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# **Carlyle Announces Acquisition of Leading Healthcare Technology Solutions Provider CNSI**

Washington, DC, December 2, 2021 – Global investment firm Carlyle (NASDAQ: CG) announced today that affiliated funds managed by Carlyle have agreed to acquire CNSI from Alvarez & Marsal Capital Partners.

CNSI provides innovative healthcare technology solutions for some of the most forward-thinking State and Federal clients. As a trusted partner to government agencies, CNSI develops, implements, operates, and maintains mission-critical systems for Medicaid, Medicare, and related health programs through its claims and encounter processing, provider enrollment,

analytics, program integrity, interoperability, and other solutions.

Todd Stottlemeyer, who became CEO of CNSI in 2018, will continue to lead the company. Stottlemeyer has previously partnered with Carlyle as a senior executive at BDM International. "We are delighted about this opportunity to partner with Carlyle as we continue to execute exquisitely for our clients, strengthen our market leading products and solutions, and drive innovation that improves health outcomes and lowers costs," said Stottlemeyer. "Carlyle is a first-class organization, and I know from my previous experience working with them that they truly partner with their portfolio companies to help them achieve their vision and strategic growth objectives."

"We are very excited to partner with Todd Stottlemeyer and the CNSI management team. We believe CNSI is well-positioned for continued success driven by its technical leadership and proven track record of innovation and execution," said Dayne Baird, Managing Director at Carlyle. "CNSI operates at the unique intersection of technology, healthcare and government services, and we see significant growth opportunities ahead as the company leverages its unique capabilities and continues to develop market-leading solutions."

"It has been a fantastic partnership with the CNSI management team. Throughout our four-year investment, the team successfully leveraged CNSI's market leading technology solutions to build a highly scalable platform for growth in the healthcare technology marketplace. We look forward to the team's continued success as they begin their next phase of growth in partnership with Carlyle," said Alex Nivelle, Partner at Alvarez & Marsal Capital Partners.

Baird acted as the exclusive financial advisor to CNSI in connection with the transaction. Kirkland & Ellis LLP acted as legal advisor to CNSI. Latham & Watkins LLP acted as legal

advisor to Carlyle. The transaction is expected to close in December 2021, subject to the satisfaction of customary closing conditions.

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## **About Carlyle**

Carlyle (NASDAQ: CG) is a global investment firm with deep industry expertise that deploys private capital across three business segments: Global Private Equity, Global Credit and Global Investment Solutions. With \$293 billion of assets under management as of September 30, 2021, Carlyle's purpose is to invest wisely and create value on behalf of its investors, portfolio companies and the communities in which we live and invest. Carlyle employs more than 1,800 people in 26 offices across five continents. Further information is available at [www.carlyle.com](http://www.carlyle.com). Follow Carlyle on Twitter [@OneCarlyle](https://twitter.com/OneCarlyle).

## **About Alvarez & Marsal Capital Partners**

A&M Capital Partners is Alvarez & Marsal Capital's flagship investment strategy focused on middle-market control transactions in North America with total assets under management of \$1.8 billion. A&M Capital Partners has a strong and referenceable track record of serving as a trusted partner to founders, corporates and management teams, providing the capital and strategic assistance required to take businesses to the next level of success. A&M Capital Partners invests in businesses across a wide range of sectors including Business Services, Industrials, Manufacturing, Food & Beverage, Healthcare, Consumer & Retail, Government Services, Financial Services and Energy Services.

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# CNSI Named to the 2021 Northern Virginia Technology Council Tech 100

**McLean, VA – November 17, 2021** – CNSI announced today that it has been named to the 2021 Northern Virginia Technology Council (NVTC) TECH 100, a roster of cutting-edge companies, executives, innovators, NextGen leaders and rising stars who are driving tech innovation, leading economic growth, and making a positive impact in the region.

This year's program attracted 130 nominations across three award categories: Company, Executive and NextGen Leader. Each of the nominations were carefully reviewed and considered by a panel of independent judges.

"In a region so rich with great technology companies, it is an honor to be named to NVTC's TECH 100," said Todd Stottlemeyer, CEO, CNSI. "I have worked in the technology industry for many years, and it is an incredible privilege to work at CNSI with such a talented and committed group of teammates. The CNSI team has worked through a global pandemic, never wavering in their commitment to exquisitely execute for our clients who provide healthcare to the most vulnerable populations in our country. I am proud to be a part of this team, and we are all proud to serve our clients."

"While our nation continues to adapt to our new normal of living during a global pandemic, I am pleased that Virginia continues to be a leading tech hub of flourishing businesses and career opportunities. I am proud to announce that CNSI is a 2021 NVTC Tech 100 honoree and is a key contributor to making our region a vibrant and inclusive place to live, work and learn," said Jennifer Taylor, president and CEO of NVTC.

To view the full list of 2021 NVTC Tech 100 honorees, visit

the [NVTC's website](#).

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# Arizona and Hawaii evoBrix™

# **Provider Management Information System Module Certified by Centers for Medicare and Medicaid Services**

**McLean, VA – November 16, 2021** – CNSI, a leading provider of innovative technology products and solutions that improve health outcomes and reduce healthcare costs, announced today that Arizona and Hawaii's evoBrix™ Provider Management Information System (PMIS) Module, developed and deployed by CNSI, was awarded full certification by the U.S. Centers for Medicare and Medicaid Services (CMS). Shared by both states through an innovative InterGovernmental Agreement, the evoBrix PMIS module is a next generation, cloud-based solution that represents a modern leap forward for the states' Medicaid business units by streamlining the enrollment process and including such key functionality as screening, credentialing, verification, registration, and site visits.

Following two years of collaboration between CNSI and the Medicaid State Agencies (MSA) for Arizona (AHCCCS), and Hawaii (Med-QUEST) to design, develop, and deploy the evoBrix PMIS module, CMS informed the states of certification on Sept. 14, 2021. As a result, Arizona and Hawaii are now eligible to receive the maximum enhanced federal funding through Federal Financial Participation, retroactive to August 2020 when the PMIS module went live. The milestone is a direct result of the collaborative and tireless efforts of the AHCCCS/Med-QUEST/CNSI team.

CMS Modular Certification demands extensive system documentation production to meet all criteria defined in CMS's

Medicaid Enterprise Certification Toolkit (MECT) which validates that state PE modules meet applicable statutory and regulatory requirements. The AHCCCS/Med-QUEST/CNSI team led live system demonstrations and prepared and delivered 159 evidence packets containing over 4,000 pages of material supporting PMIS Module compliance with the MECT.

“With this full approval from CMS for this MMIS module, AHCCCS and Med-QUEST are now poised to be able to streamline the provider enrollment process, improve the providers’ user experience, and eliminate previous manual enrollment processes,” said Kristen Challacombe, AHCCCS deputy director of business operations. “Moving to this cloud-based solution is one more step toward modernizing the technology we use to provide health care services to the nearly 2.2 million Arizona residents and 430,901 Hawaii residents enrolled in Medicaid.”

“CNSI shares AHCCCS and Med-QUEST’s commitment to give the medical provider community a seamless experience and allow them to focus on the most important thing: patient care,” said Todd Stottlemeyer, CEO, CNSI. “We are honored to support Arizona and Hawaii in their respective missions: to reach across Arizona to provide comprehensive, quality health care to those in need, and to empower Hawaii’s residents to improve and sustain wellbeing by developing, promoting and administering innovative and high-quality healthcare programs with aloha.”

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## **CNSI Completes Cloud Migration for Illinois IMPACT Provider Enrollment System and Electronic Health Record Medicaid Incentive Payment Program**

McLean, VA – October 13, 2021 – [CNSI](#), a leading business solutions provider in developing and delivering innovative healthcare technology and management solutions, announced today that it has successfully migrated the Illinois IMPACT Provider Enrollment System (PES) and the Illinois Electronic

Health Record Medicaid Incentive Payment Program (eMIPP) to Amazon Web Services' (AWS) secure public cloud. The Illinois Department of Healthcare and Family Services' (HFS) decision to migrate these systems to the cloud will bring cost savings to the state through improved scalability and flexibility. More than 250,000 active providers are managed through the Illinois PES annually.

CNSI announced in June that the state of Illinois selected the company's Medicaid Management Information System (MMIS) for core claims processing, provider management, encounter data processing, and managed care performance management.

With the highest NASPO evaluation score in the multi-state claims processing evaluation, CNSI's evoBrix® family of products supports public health enterprise modernization efforts across six states. Working with AWS, the company was first to move a MMIS platform to the AWS Cloud in Washington State in 2018. Building on that success, [CNSI and AWS announced a new initiative](#) in August 2021 to deliver next-generation MMIS technology and services on a cloud-native platform, accelerating an era of rapid deployments combined with real-time, actionable insights made possible through data integration and robust data analytics.

"Illinois' decision to embrace the most current, scalable, and flexible provider enrollment technology will yield benefits and savings for the state for years to come," said Todd Stottlemeyer, CEO, CNSI. "We're proud to be a part of their mission to help Illinoisans access high quality health care and fulfill child support obligations to advance their physical, mental, and financial well-being."

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## **CNSI Gives Back to Support Students in the U.S. and India**

McLean, VA—October 7, 2021 – CNSI, a leading business services provider developing innovative health information technology solutions, is proud to support low-income students during the 2021-2022 school year. In keeping with our core value to *neighborly serve our local communities*, CNSI's employees donated items based on local needs – school supplies,

backpacks, laptops, and/or lunch money – to benefit students living near seven CNSI office locations in the U.S. and India.

The donations were made as part of “CNSI Gives Back,” the company’s recently launched new approach to corporate social responsibility, which builds on the company’s long-standing commitment to volunteerism and philanthropy. Under CNSI Gives Back, the company champions causes that embody its mission and values, focusing on social determinants of health affecting education, health access, and healthier communities.

“For children of low-income families, returning to the classroom without the supplies they need can feel embarrassing at an age when most are just trying to fit in and learn like everyone else,” said Todd Stottlemeyer, CNSI CEO. “CNSI Gives Back is honored to do our part in supporting equitable opportunities for learning by giving these students the tools they need to start the school year right.”

Below is the breakdown of donated items by CNSI office location:

**Tysons, VA:**

- Donated 40 sack-packs filled with the complete list of requested school supplies to benefit students at Falls Church High School.

**Rockville, MD:**

- Donated \$1,130 to the Dine with Dignity fund, which provides meals for Montgomery County Public School (MCPS) students. At \$2.25 per lunch, that equates to 502 meals for low-income students.
- Donated 15 backpacks for MCPS students.
- Donated 20 backpacks with assorted school supplies to benefit high-needs students attending Learning Undefeated’s STEM summer camp in Gaithersburg, MD.

### **Lansing, MI:**

- Donated assorted school supplies to support 45 children attending Ingham and Eaton County schools.

### **Tallahassee, FL:**

- Donated assorted school supplies to benefit students at Chaires Elementary School.

### **Salt Lake City, UT:**

- Donated assorted school supplies to support the United Way's "Stuff the Bus" campaign.

### **Lacey, WA:**

- Donated \$150 in assorted school supplies to support Thurston County Schools via the Little Red Schoolhouse program.

### **Chennai India:** Government High School Perumbakkam

- CNSI donated 10 laptops configured with Windows 10 operating system to benefit students at Government High School Perumbakkam.

Donations were made throughout the months of August and September 2021.

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## **CNSI to Deliver Next Generation MMIS Built on AWS**

**CNSI to Deliver Next Generation Medicaid Management Information System (MMIS) built on AWS, Improving the Health and Wellness of Medicaid Beneficiaries and their Families**

*Next generation MMIS aims to help Medicaid agencies respond quickly to changing policies, reduce complexity, and contain costs*

**McLean, VA – August 9, 2021** – Client Network Services, Inc. (CNSI), a leading provider of innovative, technology products and solutions that improve health outcomes and reduce healthcare costs, announced today plans to deliver the next

generation of public healthcare technology and management services, built on Amazon Web Services (AWS). First to transition a core MMIS system to AWS, CNSI will continue its legacy of innovation by delivering a cloud-native platform that is service-oriented, providing a menu of robust, scalable, and secure services.

CNSI's new MMIS platform will help states accelerate the deployment of MMIS products and solutions. Cloud-native products and solutions offer security and scalability enabling states to quickly adapt to emerging trends, legislation, and regulatory requirements. The new CNSI services will also allow more robust data integration and analytics to provide real-time insights on whole person health, reduce operational costs, and improve health outcomes. CNSI will be sharing additional updates and details over the next several months.

"CNSI's mission is to help our clients improve the health and well-being of individuals and families through innovative and transformative technology-enabled solutions," said Harish Nanda, Chief Technology Officer (CTO), CNSI. "This relationship with AWS allows us to leapfrog current technology constraints and provide our clients with solutions that could rapidly transform Medicaid administration, benefitting not only our clients, but also the people they serve."

"CNSI was the first AWS Partner to bring a core MMIS system to the cloud in Washington state," said Casey Burns, AWS Health and Human Services Leader. "We are excited to support this important work with CNSI to build technologies for Medicaid agencies that leverage the advantages of cloud technology to drive improved outcomes for Medicaid beneficiaries and programs."

To learn more about how CNSI and AWS are adapting technology and best practices from across other industries to public healthcare, attend our industry session at MESC on August 10, 2021 at 4:00 p.m. EDT in Boston.

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## **Krupasheela Rajendran Joins CNSI as Vice President, Software Quality Assurance**

**Chennai, India – June 10, 2021 – [CNSI](#)**, a leading business solutions provider in developing and delivering innovative healthcare technology and management solutions, announced today that Krupasheela Rajendran has joined CNSI. Krupa Rajendran will serve as Vice President, Software Quality Assurance (SQA) and will be responsible for leading the SQA team in India. Krupa comes to CNSI most recently from HCL Technologies, where she spent more than 20 years in product engineering, quality assurance, and solution architecture. She has worked in several industries, including healthcare, telecom, and retail and holds a master's degree in technology in computer science.

Krupa is a passionate advocate for women in technology and has been featured in **Athenas of HCL** and the **SheInspires series of HCL Women Leadership**.

"Krupa is a fantastic addition to our team," said Gaurav

Maini, Senior Vice President and Managing Director, CNSI India. "Her extensive experience will help us mature our SQA practice in India and in the U.S. and will help prepare us for significant growth in the next several years."

"I am excited to be part of CNSI, a company that is passionate about building innovative products and solutions that enhance patients' experience, improve healthcare quality, and at the same time lower medical cost. I am privileged to apply my experience in quality engineering and healthcare and to be part of this growing and continuously transforming organization."

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# Illinois Selects CNSI to Support Ongoing Medicaid Modernization Efforts

McLean, VA – June 8, 2021 – [CNSI](#), a leading provider of innovative, healthcare technology-driven products and solutions that improve health outcomes and reduce healthcare costs, announced today that Illinois has selected CNSI's Medicaid Management Information System (MMIS) for core claims processing, encounter data processing, and MC-Track® managed care coordination platform. CNSI will also support Illinois' MMIS migration to the Amazon Web Services (AWS) secure public cloud to power their infrastructure, become more agile, and lower costs. The Centers for Medicare & Medicaid Services (CMS) approved the four-year contract, which includes CNSI's Fast Healthcare Interoperability Resources (FHIR®) based interoperability solution.

The Illinois Department of Healthcare and Family Services (HFS) is responsible for providing healthcare coverage for adults and children who qualify for Medicaid. Illinois' medical assistance programs, consisting of Medicaid and numerous other associated health and human services programs, provide comprehensive health-care coverage to about 3.2 million Illinoisans.

“The state of Illinois is dedicated to creating a more efficient, accountable and integrated healthcare system, and providing better quality care and positive outcomes for our customers,” Illinois Department of Healthcare and Family Services Director Theresa Eagleson said. “CNSI’s partnership helps us avoid significant loss of time and inefficiencies as we work to modernize our 35-year old payment system and allows us to better focus our resources on connecting the Illinoisans we serve with quality care and services.”

Todd Stottlemeyer, CEO of CNSI, added, “We have expanded the CNSI modular product suite to encompass claims and encounter data processing for care provided in a multitude of settings – each with their own data interoperability nuances. Illinois’ adoption of FHIR-based standardization will reduce the work required to implement, track, and report on health quality measures – all part of their long-term vision for growth and scalability.”

Central to the Illinois MMIS contract, CNSI received the top overall score in the [2020 NASPO ValuePoint™ multi-state evaluation](#) of MMIS Claims Processing and Management Services.

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# Shilpa Bidathanapalli Joins CNSI as Vice President, Human Resources

**Chennai, May 28, 2021** – [CNSI](#), a leading business solutions provider in developing and delivering innovative healthcare management solutions, announced today that Shilpa Bidathanapalli has joined CNSI. Bidathanapalli will serve as Vice President, Human Resources for CNSI's operations in Chennai, India. In partnership with the team in the United States, her team is responsible for connecting employees to our mission, envisioning the future of work post COVID-19, and creating an engaging environment where people do their best work.

Bidathanapalli comes to CNSI from Edifecs Technologies where she spent six years as Director and Head, People and Culture, focusing on culture, wellness, talent acquisition, branding, diversity and inclusion, performance and rewards, and corporate social responsibility. Prior to her time at Edifecs, she served in senior human resources roles at RoundGlass and SAP Concur.

“We are thrilled to have Shilpa on the CNSI team,” said Gaurav Maini, Senior Vice President and Managing Director, CNSI India. “Her extensive human resources experience makes her the right person to help CNSI grow in India and in the U.S. And her experience leading organizations through the transformative change brought on by COVID-19 will be invaluable as we look ahead to the future of work.”

“I am delighted and grateful to be part of CNSI with a vision to improve lives through transformative technology-enabled solutions that improve health and social services outcomes and reduce costs,” said Bidathanapalli. “My passion for talent and technology aligns with our Global HR strategy where we are driving transformation by bringing diverse talent, creating an inclusive culture and improving operational efficiency while we continue to evolve in our talent engagement and development. We are thinking ahead and working to build the future of work at CNSI after the COVID-19 pandemic.”

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