

CNSI and Kepro Announce Merger to Create Leading Healthcare Solutions Company

CNSI and Kepro Announce Merger to Create Leading Healthcare Solutions Company

*Combined company to drive improvements in health outcomes
through technology enablement, data analytics, and clinical
expertise*

McLean, VA, and Nashville, TN, November 9, 2022 – CNSI, a leading provider of innovative healthcare technology products and solutions, and Kepro, a leading provider of technology-enabled care management, quality oversight, and clinical assessment services announced an agreement to merge. The combined company will help government-sponsored healthcare agencies and payers expand healthcare access, enhance quality, improve health outcomes, and lower costs through its clinical services, provider management, health claims and encounter processing, interoperability, and health analytics services and solutions. CNSI is backed by funds advised by global investment firm Carlyle (NASDAQ: CG), and Kepro is a portfolio company of funds advised by Apax Partners LLP (“Apax Funds”), which will be exiting its investment through this transaction.

Todd Stottlemeyer, CNSI’s CEO, will lead the new company. Susan Weaver, MD, Kepro’s President and CEO, will become President. Both leaders will sit on the company’s board of directors.

“The combination of CNSI and Kepro aligns with the strategic objectives of both companies to deploy technology-enabled products, solutions, and services that help our clients achieve their mission and better serve their priority

populations,” said Stottlemeyer. He added: “I am excited about our ability to provide a full array of services and solutions that will help our clients meet the holistic health needs of those they serve.”

“Healthcare is changing rapidly, and we believe the combination of our capabilities will help our clients meet and adapt to these changes,” said Dr. Weaver. “Kepro gains a partner with extensive large-scale, systems implementation experience, and CNSI gains a partner with deep clinical expertise. Together our employees will also benefit with new opportunities to diversify their skillsets and advance their careers,” Weaver added.

Dayne Baird, CNSI board member and managing director at Carlyle, said: “We are incredibly excited by the combination of these two highly differentiated businesses and the opportunity to partner with Todd, Susan, and their talented leadership teams. The combination brings CNSI’s leading health technology capabilities together with Kepro’s clinical expertise and unique service offerings, allowing the company to better serve its clients and improve care quality and health outcomes.”

Andrew Cavanna, Kepro board member and partner at Apax, said: “We are proud to have supported Kepro in its evolution over the past five years. Through the leadership of Susan and her management team, the business grew its capabilities and the value it delivers to its customers. We wish the combined company every success in the future.”

CNSI is headquartered in McLean, VA, and Kepro is headquartered in Nashville, TN. Both locations will be maintained. The newly merged company will rebrand in early 2023.

The new company is backed by Carlyle (NASDAQ: CG), a global investment firm. Latham & Watkins LLP acted as legal advisor

to CNSI and Carlyle. Centerview Partners acted as an investment advisor to Kepro and Apax, and Kirkland & Ellis served as legal advisor to both Kepro and Apax. The transaction is expected to close in December 2022, subject to customary closing conditions.

About CNSI

[CNSI](#) delivers a broad range of health information technology enterprise solutions and products to a diverse base of state and federal agencies in the United States that help clients achieve their mission, enhance business performance, reduce costs, and improve the health of individuals and communities. Headquartered in McLean, VA, CNSI's global workforce includes 1,200 employees, including a world-class team of technologists, program managers, and subject matter experts with large-scale, mission-critical information technology implementation experience.

About Kepro

Founded in 1985 by physicians, [Kepro](#) provides technology-enabled services for priority populations to help them remain in the home or community of their choice. Kepro partners with government and private healthcare payers to maximize healthcare quality, improve accuracy, and increase efficiency. The company's three core solution lines, care management, quality oversight, and assessments and clinical eligibility, ensure that clients' beneficiaries receive the right care delivered in the right place at the right time. Kepro's workforce numbers over 1,700 employees, including 600 full-time clinicians, across 17 U.S.-based offices, as well as a network of 4,500 physicians and 450 clinicians who serve on their advisory and review panels.

About Carlyle

Carlyle (NASDAQ: CG) is a global investment firm with deep industry expertise that deploys private capital across three business segments: Global Private Equity, Global Credit and Global Investment Solutions. With \$369 billion of assets under management as of September 30, 2022, Carlyle's purpose is to invest wisely and create value on behalf of its investors, portfolio companies and the communities in which we live and invest. Carlyle employs more than 2,100 people in 29 offices across five continents. Further information is available at www.carlyle.com. Follow Carlyle on Twitter [@OneCarlyle](https://twitter.com/OneCarlyle).

About Apax Partners

Apax Partners LLP ("Apax") is a leading global private equity advisory firm. For 50 years, Apax has worked to inspire growth and ideas that transform businesses. The firm has raised and advised funds with aggregate commitments of more than \$60 billion. The Apax Funds invest in companies across four global sectors of Tech, Services, Healthcare, and Internet/Consumer. These funds provide long-term equity financing to build and strengthen world-class companies. For further information about Apax, please visit www.apax.com.

#

CNSI Contact:
Kelly Schlageter
571-241-6342

Kepro Contact:
Jay Toth

847-636-1649

Carlyle Contact:
Brittany Berliner
212-813-4839

Apax Contact:
Luke Charalambous
+44 20 7872 6494

Brian Wilbon and Trish Hunter Join CNSI's Business Development Team, Supporting Launch of New CNSI Innovation Lab

*Executives bring 50+ years of experience in public and private
sector healthcare*

McLean, VA, Aug. 10, 2022 – CNSI, a leading provider of innovative healthcare technology products and solutions, announced today the addition of two highly experienced industry veterans to its Business Development team: Brian Wilbon joins as Vice President in the newly created division of Innovation and Market Research; Trish Hunter joins as Vice President of Capture. Collectively, they bring more than 50 years of experience in public and private sector healthcare and will elevate CNSI's ability to better address and anticipate client needs.

In his new role, Wilbon will lead CNSI's Innovation Lab, which will serve as an in-house incubator to test, design, and implement new solutions to support CNSI's current and future clients and advance CNSI's growth strategy. He brings more than 25 years of experience in the health and human services industry, including leadership roles in state government, and experience with business process reengineering, product design and development, technology assessment and planning, finance, and large-scale project implementation. Prior to CNSI, Wilbon worked at IBM Watson Health, where he led the social program management product team. Before that, he led product development for Optum. His prior experiences also include leadership roles in Maryland state and county government and in Washington D.C. government.

Hunter brings more than 30 years of experience in sales to government clients, including state, local, and federal agencies. Her expertise includes end-to-end request for proposal response developments, demonstrations and oral presentations, systems integration, data analytics, technical sales, product portfolio management, and fiscal agent operations management. Prior to CNSI, Hunter served as capture manager for General Dynamics Information Technology (GDIT) supporting health and human services and non-health opportunities. Before that, Hunter was at IBM Watson Health, where she led capture on significant opportunities and established the company's pre-sales technical team for analytics and program integrity. She also held previous business development roles at EDS (now Gainwell) and CGI.

"Brian and Trish come to CNSI with a unique understanding of the market dynamics and pain points that technology can solve for our clients because they, too, have solved many of the same pain points while serving in or alongside similar client roles themselves," said Todd Stottlemeyer, CEO, CNSI. "Their perspective combined with the upcoming launch of CNSI's Innovation Lab will further embed the voice of the client in

our market and technology solutions planning and enable us to deliver even greater value to our clients through existing and new product and service offerings.”

The CNSI Innovation Lab is designed to fast-track the review, validation, and implementation of innovative ideas that align with the company’s growth strategy and advance our market leading edge. CNSI’s model will invite input from internal and external stakeholders while also examining market trends and options for applying emerging technology into our products and solutions.

#

[CNSI](#) delivers a broad range of health information technology enterprise solutions and customizable products to a diverse base of state and federal agencies in the United States. CNSI aligns, builds, and manages innovative, high-quality, cost-effective solutions that help clients achieve their mission, enhance business performance, reduce costs, and improve the health of individuals and communities. Headquartered in McLean, Virginia, CNSI employs a world-class team of technologists, program managers, and subject matter experts with large-scale, mission-critical information technology implementation experience. Learn more at www.cns-inc.com.

Contact:

Janice Moore

Janice.Moore@cns-inc.com

703-214-3552

CNSI Awarded 5-Year Contract by CMS to Operate and Advance its Medicare Advantage Encounter Data Processing System

CNSI Awarded 5-Year Contract by CMS to Operate and Advance its Medicare Advantage Encounter Data Processing System

McLean, VA, July 25, 2022 – CNSI, a leading provider of innovative healthcare technology products and solutions, announced today it has been awarded a new five-year contract from the Centers for Medicare and Medicaid Services (CMS) to continue operating, maintaining, and supporting CMS' Encounter Data Processing System (EDPS) for Medicare Advantage (Part C) claims. The contract extends CNSI's decade of work with CMS to modernize, scale, and support its EDPS as enrollment in Medicare Advantage plans continues to increase over traditional Medicare.

"The successes we have achieved with the EDPS program over the last 10 years demonstrate our commitment to anticipating and responding to our clients' program needs and providing solutions and value as a true trusted partner," said Todd Stottlemeyer, CEO, CNSI. "We are honored to be recognized for the success of that work with a new contract opportunity that will allow us to further enhance and strengthen the CMS EDPS program."

Encounter data contain the records of health care services provided to Medicare beneficiaries enrolled in managed care plans, known as Medicare Advantage. CMS collects and analyzes the data contained in the billed claims providers submit to

Medicare Advantage organizations (MAO) to determine appropriate payment for MAO reimbursements. The EDPS automates the collection and analysis process to ensure timely payment resolution for tens of millions of encounters submitted each week.

CNSI began work on the CMS EDPS in 2012 and was awarded a five-year prime contract in 2017 to further modernize the existing system. Since then, CNSI completed migration of the EDPS to the AWS cloud, enabling the system to efficiently process over 1 billion encounters per year while also eliminating the encounter backlog. Additional modifications to optimize the EDPS have enabled the system to maintain 100% availability with near zero production defects and resulted in a 40% reduction in the program's AWS infrastructure costs. Today, the EDPS is capable of processing up to 2 billion encounters per year.

According to the [2022 Medicare Advantage Competitive Enrollment Report](#), Medicare Advantage programs now account for 45% of all Medicare enrollment, with about 28 million program participants. The report projects those enrollments to increase to 50% of all Medicare enrollment by 2025.

#

[CNSI](#) delivers a broad range of health information technology enterprise solutions and customizable products to a diverse base of state and federal agencies in the United States. CNSI aligns, builds, and manages innovative, high-quality, cost-effective solutions that help clients achieve their mission, enhance business performance, reduce costs, and improve the health of individuals and communities. Headquartered in McLean, Virginia, CNSI employs a world-class team of technologists, program managers, and subject matter experts

with large-scale, mission-critical information technology implementation experience. Learn more at www.cns-inc.com.

Contact:

Janice Moore

Janice.Moore@cns-inc.com

703-214-3552

Vice Admiral Raquel C. Bono, MD, Joins CNSI Health Advisory Board

Vice Admiral Raquel C. Bono, MD, Joins CNSI Health Advisory Board

A board-certified trauma surgeon, Dr. Bono is the former director of the Defense Health Agency; recently led Washington state's health system response to the COVID-19 pandemic

McLean, VA, June 27, 2022 – CNSI, a leading provider of innovative healthcare technology products and solutions, announced today that Vice Admiral Raquel C. Bono, MD, U.S. Navy (retired), has joined the company's Health Advisory Board. Dr. Bono brings nearly four decades of experience in military medicine and healthcare administration across a distinguished career that includes serving as director of the Defense Health Agency (DHA) and as chief of the Navy Medical Corps. In 2020, Dr. Bono led the state of Washington's health system response to the COVID-19 pandemic. Dr. Bono will support CNSI's strategy to develop innovative products and solutions that help our state and federal clients deliver

high-quality public-sector healthcare and services at the best value.

“Raquel Bono is a highly respected authority on large-scale healthcare operations, and we are honored to have the benefit of her deep knowledge, talent, and credentials on the CNSI Health Advisory Board,” said Todd Stottlemeyer, CEO, CNSI. “Her clinical background and extensive military and government experience will prove invaluable in helping CNSI support our clients with products, solutions, and services that enable better health outcomes.”

“I look forward to collaborating with the highly accomplished team of experts who serve on CNSI’s Health Advisory Board,” said Dr. Bono. “I am pleased to be able to partner with a company that shares my passion for disrupting and transforming care delivery systems to ensure the best outcomes for those who rely on government healthcare services.”

As DHA director from 2015-2019, Dr. Bono oversaw comprehensive reform of the military health system to centralize shared services and standardize processes across a network of 55 military medical treatment facilities and 300 clinics. Before DHA, she served as chief of the Navy Medical Corps. She holds the distinction of being the first female Navy medical officer to achieve three-star rank.

Following her retirement from the Navy in 2019, Dr. Bono became a Principal at RCB Consulting, LLC. In 2020, she led the design of Washington state’s public-private partnerships to address personal protective equipment, testing, and health disparities associated with the COVID-19 pandemic. That same year, she signed on as Chief Health Officer at Viking Cruises, where she continues today.

A senior fellow at the Johns Hopkins University Applied Physics Laboratory, Dr. Bono holds a Master of Business Administration degree from Washington State University; she

earned her medical degree from Texas Tech University and her bachelor's degree from the University of Texas at Austin.

CNSI's Health Advisory Board comprises some of the foremost thought leaders in healthcare and technology. The complete board includes:

- Vice Admiral Raquel C. Bono (USN, Ret.), MD
- Ryan Bosch, MD
- Julie Boughn
- Aneesh Chopra
- Charlene Frizzera
- Major General Elder Granger (USA, Ret.), MD
- Ryan Howells
- Bobbie Kilberg
- Charles Milligan

Read their full bios [here](#).

#

[CNSI](#) delivers a broad range of health information technology enterprise solutions and customizable products to a diverse base of state and federal agencies in the United States. CNSI aligns, builds, and manages innovative, high-quality, cost-effective solutions that help clients achieve their mission, enhance business performance, reduce costs, and improve the health of individuals and communities. Headquartered in McLean, Virginia with a major technology center in Chennai, India, CNSI employs a world-class team of technologists, program managers, and subject matter experts with large-scale, mission-critical information technology implementation experience. Learn more at www.cns-inc.com.

Contact:

Janice Moore

Janice.Moore@cns-inc.com

703-214-3552

CNSI Announces New Board of Directors Following Carlyle Acquisition

CNSI Announces New Board of Directors Following Carlyle Acquisition

McLean, VA, June 13, 2022 – CNSI, a leading provider of innovative healthcare technology products and solutions, announced today the formation of its new Board of Directors, following the company's acquisition by investment funds affiliated with global investment firm Carlyle (NASDAQ: CG) in December 2021. The Board includes several industry leaders with extensive experience in government technology and healthcare, including: Donna Morea (Chair), Lawrence B. Prior III, Penny Thompson, and Tom Weston.

"As a Carlyle portfolio company, CNSI is very pleased to be working with the outstanding team of health and IT industry experts who have joined our new Board of Directors," said Todd Stottlemeyer, CEO, CNSI. "I am excited for the journey ahead as we work together to further strengthen CNSI's market-leading products and solutions while also accelerating key investments that will help us bring even greater value and innovation for our state and federal healthcare clients."

Donna Morea serves as Board Chair; she is the former President of CGI, where her clients included many of the world's largest and most complex organizations in federal, state and local government, healthcare, and financial services. Since 2016, she has served as an Operating Executive with Carlyle, advising portfolio companies on strategic and growth

initiatives. Morea also serves as a Trustee of Inova Health System, the largest healthcare system in Northern Virginia, and she is a Chair Emerita of the Northern Virginia Technology Council, which is the nation's largest technology council.

"Having worked with Todd Stottlemeyer and other CNSI executive leaders throughout my career, I know the team's drive and commitment to be a trusted partner to their clients, a best place to work, and a good corporate citizen within the community," said Morea. She added, "With exceptional products, people, and processes already in place, CNSI is poised for tremendous growth, and I'm looking forward to helping them maximize their full potential."

In addition to Morea and Stottlemeyer, CNSI's Board of Directors includes the following members:

- **Dayne Baird** – Managing Director at Carlyle, who leads the firm's efforts in the government services sector.
- **Michael Echemendia** – Vice President at Carlyle, with a focus on investments in the aerospace, defense, and government services sectors.
- **Michael Gozycki** – Managing Director at Carlyle, with a focus on a broad range of growth, middle market, and large cap technology investments.
- **Lawrence B. Prior III** – Carlyle Operating Executive, with a focus on government services, and the former CEO of CSRA Inc.
- **Penny Thompson** – Healthcare Advisor and former Chair, MACPAC Commission; former CMS Deputy Director, Center for Medicaid and CHIP Services.
- **Tom Weston** – Former Executive Vice President, Chief Financial Officer, ECS Federal, LLC.

Read their full bios under "About" at www.cns-inc.com.

[CNSI](#) delivers a broad range of health information technology enterprise solutions and customizable products to a diverse base of state and federal agencies in the United States. CNSI aligns, builds, and manages innovative, high-quality, cost-effective solutions that help clients achieve their mission, enhance business performance, reduce costs, and improve the health of individuals and communities. Headquartered in McLean, Virginia with a major technology center in Chennai, India, CNSI employs a world-class team of technologists, program managers, and subject matter experts with large-scale, mission-critical information technology implementation experience. Learn more at www.cns-inc.com.

Contact:

Janice Moore

Janice.Moore@cns-inc.com

703-214-3552

MassChallenge, MITRE, and Knowality Announce the Maternal-Child Health Equity Challenge

Identifying Innovative Market Solutions to Enhancing Equity in Maternal and Child Health for Underserved Populations

BOSTON, MA – June 1, 2022 – MassChallenge, a global network for innovators, MITRE, an operator of federally funded R&D centers, and Knowality, a venture services support for

healthcare startups, are announcing the Maternal-Child Health Equity Challenge with the goal of enhancing equity in maternal and infant care for underserved populations across federal health and healthcare programs.

In coordination with their supporting partners at Ad Hoc and CNSI, two start-ups will be selected to participate in the Challenge through an application and rigorous selection process. Applicants must demonstrate engagement in high-impact, innovative work to improve maternal and infant health, with a specific emphasis on solutions focused on:

Reducing late or absent prenatal care or its impact to improve health outcomes and equity

Improving pregnancy outcomes and equity for individuals with co-occurring health conditions, and

Improving pregnancy outcomes and equity for individuals in rural areas

Each selected startup will work with a dedicated team of venture capital firm executives, health plan executives, national advocates, state health leaders, and federal policy experts over a two-month period. Activities include an orientation boot camp, regular meetings with expert teams, workshops, and tailored technical assistance, and access to MassChallenge's proven acceleration resources and network. The Challenge will culminate in a final showcase with private and public sector stakeholder attendees.

The collaborative nature of this integrated public-private team approach will yield a collective understanding of policy barriers and market solutions that must be addressed to achieve better maternal and infant health outcomes. Specifically, this challenge focusses on the alignment of private and public market incentives to accelerate innovation, the individualized needs of the person and the services required to meet them, integration of solutions that meet needs, and the identification of better services with viable public healthcare program funding streams.

The application and additional information are available on the Challenge website at: masschallenge.org/maternalhealth. We will also host an information session on June 14 at 12pm ET for interested founders to learn more. Register here. Please submit applications through the website by no later than June 24 at 12pm ET. The two selected start-ups will be notified by July 18.

About Ad Hoc

Founded in 2014 by core members of the HealthCare.gov rescue team, Ad Hoc is a digital services company that helps the federal government better serve people. We collaborate closely with our government partners to solve the right problems and deliver software solutions that work. In doing so, we give agencies confidence that their tools will effectively meet the demands of their mission and the needs of their users. For more information about our work, visit <https://adhoc.team>, LinkedIn, or Twitter.

About CNSI

CNSI delivers a broad range of health information technology enterprise solutions and customizable products to a diverse base of state and federal agencies in the United States. CNSI aligns, builds, and manages innovative, high-quality, cost-effective solutions that help clients achieve their mission, enhance business performance, reduce costs, and improve the health of individuals and communities. Headquartered in the United States with a major technology center in Chennai, India, CNSI employs a world-class team of technologists, program managers, and subject matter experts with large-scale, mission-critical information technology implementation experience. Learn more at www.cns-inc.com.

About Knowality

Knowality LLC, a venture services firm dedicated to accelerating market adoption of innovative healthcare services

and products that improve population health. By increasing the speed of market adoption for proven health care services, Knowality is increasing the likelihood of Americans living a healthier life.

About MassChallenge

MassChallenge is the global network for innovators. Headquartered in the United States with eight locations worldwide, MassChallenge equips bold entrepreneurs to disrupt the status quo and to create meaningful change. Since launching in 2009, more than 3,000 startups have participated in a MassChallenge program and non-profit has awarded over \$17M in equity-free cash and prizes. Learn more about MassChallenge at masschallenge.org.

About MITRE

MITRE's mission-driven teams are dedicated to solving problems for a safer world. Through our public-private partnerships and as an operator of federally funded R&D centers, we work across government and in partnership with industry to tackle challenges to the safety, stability, and well-being of our nation.

Former CMS Director Joins CNSI Health Advisory Board

Former CMS Director Joins CNSI Health Advisory Board

Julie Boughn brings more than 30 years of health and IT experience in operations, data, and enterprise modernization supporting healthcare and social service programs

McLean, VA, April 18, 2022 – CNSI, a leading provider of innovative healthcare technology products and solutions, announced today that Julie Boughn has joined CNSI's Health Advisory Board. Boughn, a former senior official who served in multiple roles at the Centers for Medicare and Medicaid Services (CMS), brings more than 30 years of experience in the health and information technology industry, including extensive knowledge of Medicaid enterprise systems that will help CNSI continually align its products and solutions to meet evolving federal and state program standards.

"Julie is a widely respected health and IT expert, and we are very pleased to have her knowledge and counsel as a member of the CNSI Health Advisory Board" said Todd Stottlemeyer, CEO, CNSI. "Her expertise in operations, data analysis, and enterprise systems modernization will be invaluable in advancing CNSI's growth strategy to not only meet but also anticipate the needs of our clients in this era of rapid change in the health IT industry."

"CNSI has a stellar reputation for being at the forefront of health IT innovation, including being first to the cloud with its Medicaid Management Information System and first to achieve a 19-month core claims system implementation," Boughn said. She added, "I'm delighted to be able to collaborate with such an esteemed panel of members on the CNSI Health Advisory Board to further elevate CNSI's mission and improve the health and well-being of the citizens who rely on Medicaid and CHIP."

Boughn currently serves as Principal Consultant with JBoughn Consulting, LLC, providing guidance and advice to clients on strategy, leadership, and government technology. In December 2021, she retired from her position as the Director of the Data and Systems Group (DSG) within the Center for Medicaid & CHIP Services (CMCS) at CMS. Prior to that, she served in multiple leadership roles at CMS, including Chief Information Officer and Deputy Director of the CMS Center for Medicare and Medicaid Innovation (CMMI). Her extensive background also

includes experience as a software engineer, systems programmer, data analyst, and numerous roles in the private sector supporting healthcare and social service programs.

Boughn holds the distinction as a Presidential Rank Meritorious Executive and was inducted into the FedHealthIT 100 Hall of Fame in 2021.

CNSI's Health Advisory Board comprises some of the foremost thought leaders in healthcare and technology. Its eight members advise CNSI on industry trends, policy initiatives, and innovative ways to help CNSI's state and federal clients improve health outcomes and reduce healthcare costs. The CNSI Health Advisory Board members are:

- Ryan Bosch, MD, FACP
- Julie Boughn
- Aneesh Chopra
- Charlene Frizzera
- Major General Elder Granger (USA, Ret.), MD
- Ryan Howells
- Bobbie Kilberg
- Charles Milligan

Read their full bios at www.cns-inc.com.

#

[CNSI](#) delivers a broad range of health information technology enterprise solutions and customizable products to a diverse base of state and federal agencies in the United States. CNSI aligns, builds, and manages innovative, high-quality, cost-effective solutions that help clients achieve their mission, enhance business performance, reduce costs, and improve the health of individuals and communities. Headquartered in the

United States with a major technology center in Chennai, India, CNSI employs a world-class team of technologists, program managers, and subject matter experts with large-scale, mission-critical information technology implementation experience. Learn more at www.cns-inc.com.

Contact:

Janice Moore

Janice.Moore@cns-inc.com

703-214-3552

CNSI Appraised at CMMI Level 4 for Products and Federal Programs

Capability Maturity Model Integration appraisal affirms CNSI follows data-driven management practices that support predictable quality and performance outcomes for our clients

McLean, VA – March 28, 2022 – [CNSI](http://www.cns-inc.com), a leading provider of Medicaid Enterprise Systems (MES) that help state and federal clients improve health outcomes and reduce costs, announced today that its products and federal program divisions have been appraised at Capability Maturity Model Integration (CMMI®) Level 4 for Development. With this designation, CNSI stands among a select few U.S.-based healthcare technology developers of our size to achieve this level of process maturity.

CMMI is a global capability improvement model that helps

organizations develop, benchmark, and strengthen their processes to improve business performance. The model consists of five levels of progressive maturity. Companies appraised at Maturity Level 4 adhere to quantitative, data-driven management practices that support objective risk analysis and modeling to deliver predictable quality and performance outcomes.

“Achieving CMMI Level 4 is a significant milestone for any company but especially significant in the public sector healthcare space, given that few companies of our size have achieved this level of program maturity,” said Todd Stottlemeyer, CEO, CNSI. “This third-party validation underscores CNSI’s unwavering commitment to following processes that will consistently deliver predictable and repeatable outcomes that help our clients achieve their goals.”

In 2021, CNSI’s quality management system also achieved ISO-9001:2015 certification, which demonstrates the company’s commitment to standardization, continual improvement, and a strong client focus.

“Taken together, CNSI’s CMMI-4 appraisal and ISO:9001 certification demonstrate our team’s tenacious ‘measure twice, cut once’ approach that enables us to deliver quality products and solutions faster than our competitors,” said Bob McCord, President and Chief Operating Officer, CNSI. “That approach is evidenced by our 19-month implementation of Wyoming’s Medicaid Benefit Management System, which set the record in October 2021 as the industry’s fastest go-live ever.”

CNSI’s products include our signature evoBrix X™ suite, supporting claims adjudication and provider and consumer engagement for public sector healthcare clients. Our federal clients include the Department of Veterans Affairs, Department of Labor, and the Centers for Medicare and Medicaid Services for whom CNSI’s Encounter Data Processing System (EDPS)

solution processes more than 1.3 billion annual Medicare Advantage encounters.

CNSI's CMMI appraisal was performed by Entinex.

About CNSI

[CNSI](#) delivers a broad range of health information technology enterprise solutions and customizable products to a diverse base of state and federal agencies in the United States. CNSI aligns, builds, and manages innovative, high-quality, cost-effective solutions that help clients achieve their mission, enhance business performance, reduce costs, and improve the health of individuals and communities. Headquartered in the United States with a major technology center in Chennai, India, CNSI employs a world-class team of technologists, program managers, and subject matter experts with large-scale, mission-critical information technology implementation experience. Learn more at www.cns-inc.com.

#

CNSI CONTACT:

Janice Moore

703-214-3552

Janice.Moore@cns-inc.com

CNSI's Provider Services Module to Support Georgia

Department of Community Health's Medicaid Enterprise System Transformation Program

CNSI's CMS-certified, configurable, web-based system aims to enhance provider experience and support Medicaid modernization with an efficient, scalable platform

McLean, VA – March 7, 2022 – CNSI, a leading provider of innovative healthcare technology-driven products and solutions, announced today a new contract with the Georgia Department of Community Health (DCH) to implement a new provider services module (PSM) as part of the state's Medicaid Enterprise System Transformation (MEST) program. Under the terms of the 10-year, \$116 million agreement, CNSI will implement its provider management information system, evoBrix X PMIS™, delivering an enhanced user experience around enrollment and real-time claims status for the state's Medicaid providers enrolled with DCH to administer essential health services.

DCH selected CNSI as an approved Centers for Medicare and Medicaid (CMS) PSM vendor through the National Association of State Procurement Officials (NASPO) ValuePoint procurement platform. CNSI's configurable, web-based provider module supports states' Medicaid system infrastructure modernization efforts with a secure platform that increases self-service functionality for providers while delivering efficiency and scalability for state Medicaid programs.

"We are delighted to partner with the Georgia Department of Community Health in its efforts to optimize quality controls and provide the best experience for its valued healthcare providers," said Todd Stottlemeyer, CNSI CEO. "With this new contract, we are excited to support the state agency's mission

to create *A Healthy Georgia*.”

“Our Medicaid Enterprise System Transformation project will elevate how we interface with providers across Georgia,” said Caylee Noggle, DCH Commissioner. “We look forward to working with CNSI to develop and implement a modern user experience that helps providers reduce time spent on administrative tasks so they can focus on delivering high quality care.”

CNSI delivers a broad range of health information technology enterprise solutions and customizable products to a diverse base of state and federal agencies in the United States. We align, build, and manage innovative, high-quality, cost-effective solutions that help clients achieve their mission, enhance business performance, reduce costs, and improve the health of individuals and communities. Headquartered in the United States with global operations, CNSI employs a world-class team of technologists, program managers, and subject matter experts with large scale mission-critical information technology implementation experience.

#

MEDIA CONTACT:

Janice Moore

703-214-3552

moorej@cns-inc.com

**CNSI Corporate
Responsibility**

**Social
Program**

Donates \$118,000 in 2021 to Improve Local Communities in the U.S. and India

McLean, VA – February 3, 2022 – [CNSI](#), a leading provider of Medicaid Enterprise Systems (MES) that help state and federal clients improve health outcomes and reduce costs, donated \$118,000 in 2021 to help improve communities in the U.S. and India. The funds were committed through the company's corporate social responsibility program, CNSI Gives Back, which engages employees in philanthropic and volunteer opportunities to support the communities where they live and work.

"Helping our state and federal clients improve the health and well-being of our nation's most vulnerable people is at the heart of the products and solutions we create," said Todd Stottlemeyer, CNSI CEO. "Helping others by giving our time, talent, and financial support is also part of the culture at CNSI, where being a good neighbor by serving our local communities is one of our core values."

CNSI Gives Back supported our communities through the following company-wide initiatives in 2021:

- **Hunger Relief:** Supported nine food banks throughout the U.S. and India with cash donations, pre-packaged food items, and face masks. This includes funds raised through a 5K team event, and through a CNSI employee/company year-end matching campaign.
- **Front-Line Nurse Thank You:** Donated lunches, gift cards, and thank you notes to nurses at clinics and hospitals that serve low-income patients, including six U.S. locations and two in Chennai, India.
- **Education:** Provided school supplies for low-income K-12

students in six U.S. school districts and one school in Chennai, India, including 20 laptop computers, and more than \$1,000 to support a “dine with dignity” school lunch program. Also supported VA Ready initiative to help Virginians reskill for in-demand jobs.

- **Child Health:** Contributed to child health, safety, and welfare initiative, Michigan Children’s Trust Fund, which designs programs to prevent child abuse and neglect.

Founded in 1994, CNSI has a proud history of supporting the communities where we live and work. Through CNSI Gives Back, the company champions activities and causes that promote a positive impact on the social determinants of health affecting education, health access, and healthier communities. In keeping with our core value to *neighborly serve local communities*, CNSI added a volunteer time off benefit for employees in 2021 that provides up to eight hours of paid leave for employees to volunteer in causes of their choosing.

CNSI delivers a broad range of health information technology enterprise solutions and customizable products to a diverse base of state and federal agencies in the United States. We align, build, and manage innovative, high-quality, cost-effective solutions that help clients achieve their mission, enhance business performance, reduce costs, and improve the health of individuals and communities. Headquartered in the United States with a major technology center in Chennai, India, CNSI employs a world-class team of technologists, program managers, and subject matter experts with large scale mission-critical information technology implementation experience. <http://www.cns-inc.com>.

#

MEDIA CONTACT:
Kelly Schlageter
703-214-3364

kelly.schlageter@cns-inc.com